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**MASTER OF BUSINESS ADMINISTRATION
(NETWORK INFRASTRUCTURE
MANAGEMENT)
(MBANIM)**

Term-End Examination

June, 2012

MCR-012 : BUSINESS SKILLS - II

Time : 3 hours

Maximum Marks : 100

Note : Attempt any five questions. All questions carry equal marks.

1. What is the difference between a group and a team ? What are the different stages in team building ? 20
2. How would you define conflict ? Distinguish between functional and dysfunctional conflicts by giving suitable examples. 20
3. (a) Why do we need to develop personality ? 10
(b) Explain the factors influencing ethical environment of a service organisation. 10
4. Explain the various steps involved in making the presentation effective. What are the tools used in making presentation ? 20

5. Write short notes on the following : 5x4=20
- (a) Group Discussion
 - (b) Employers expectations
 - (c) Stress management
 - (d) Grooming
6. Distinguish between the following : 10x2=20
- (a) Presentation and speech.
 - (b) Corporate ethics and business ethics.
7. What are the various sources of conflict in a 20
business organisation ? What steps can be taken
to resolve it ?
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