

**EXECUTIVE MBA (EXMBA)**

**Term-End Examination**

**June, 2012**

**MCTE-052 : LEADERSHIP, INFLUENCE AND  
POWER**

*Time : 3 hours*

*Maximum Marks : 100*

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*Note : Answer any five questions. All questions carry equal marks.*

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1. What is organizational politics ? Explain the factors that contribute to organizational politics. 20
2. Explain the sources of power in organizations. 20
3. What are the consequences of organizational politics ? 20
4. Explain how the political framework of organizations differ from the rational framework ? 20
5. How do you define power ? How does power differ from authority and influence ? 20

6. Discuss the power dynamics. 20
7. Describe the office politics of an organisation with which you are familiar. 20
8. Write short notes on :
- (a) Philosophy of Organizational Politics. 10
  - (b) Political games. 10
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