POST GRADUATE DIPLOMA IN ADVERTISING AND INTEGRATED COMMUNICATIONS/POST GRADUATE CERTIFICATE IN ADVERTISING AND INTEGRATED COMMUNICATIONS (PGDAIC/PGCAIC)

Term-End Examination December, 2023

MNM-025: ONLINE BRAND MANAGEMENT

Time: 3 Hours Maximum Marks: 100

Note: Answer any five questions. All questions carry equal marks.

- Select a brand of your choice and evaluate the brand associations, judgments, and feelings associated with this brand. Explain how a strong brand image contributes to a brand's success and market positioning.
- 2. Define 'Brand Tracking Studies'. Describe the benefits of conducting brand tracking studies. Select a company and outline a brand tracking study that would help them assess and improve their brand equity.

 5+5+10

- 3. Describe the effect of brand extensions on brand equity. Identify and explain *three* ways in which brand extensions can either enhance or diminish a brand's equity. Provide examples for each.
- 4. Explain the key factors to consider when choosing the right social media platform for branding. Select one social media platform and elaborate on how a brand can determine if it is the right choice for their specific branding goals.

 10+10
- 5. Discuss how bloggers can effectively integrate influencer marketing into their content strategy to benefit both their blogs and the brands they collaborate with. Provide examples of successful blogger-influencer partnerships.

20

- 6. Define any *five* elements of digital media. Choose *one* of these elements and discuss its significance in the context of digital advertising with examples.

 5+15
- 7. Discuss the laws associated with influencer marketing. Provide examples of cases where brands or influencers faced legal consequences for misleading advertising practices. 10+10

8. Outline the visible trends in Digital PR associated with New Media. Identify any *three* current trends and explain their significance.

5+15

- 9. Discuss the importance of story-telling in Social Media campaigns. Provide a step-by-step guide on how to conceptualize and execute a story-telling-driven campaign on a popular Social Media platform of your choice.
- 10. Write short notes on any two of the following:

10+10

- (a) Factors influencing online branding
- (b) Interactivity in mobile advertising
- (c) Exposure based pricing model
- (d) Consumer/Audience collaboration for brand building