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**BPCE-013****BACHELOR'S DEGREE PROGRAMME****(BDP)****B. A. (PSYCHOLOGY)****Term-End Examination****December, 2021****BPCE-013 : MOTIVATION AND EMOTION***Time : 2 Hours**Maximum Marks : 50**Note : All Sections are compulsory.***Section—A**

*Note : Answer any two of the following questions in about 450 words each.  $2 \times 10 = 20$*

1. Describe the meaning of emotion and thought.  
Discuss the characteristic features of emotions.

10

**P. T. O.**

2. What are needs ? Elucidate the different models of need. 10
3. Elucidate the theories of goal setting. Discuss attribution theory with reference to motivation. 5+5
4. Discuss Inverted 'U' theory and the Drive theory of arousal. 5+5

**Section—B**

*Note : Answer any four of the following questions in about 250 words each.  $4 \times 6 = 24$*

5. Discuss the different stimulus motives. Explain the motivating key drives mentioned by McClelland. 2 + 4
6. Define intrinsic motivation. Differentiate between intrinsic and extrinsic motivation. 2+4
7. Describe the methods to sustain motivation. 6
8. Discuss the social theories of emotion. 6
9. Elucidate the physiological changes in emotions. 6

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**Section—C**

*Note : Write short notes on any **two** of the following  
in about **100** words each.  $2 \times 3 = 6$*

10. Differences between emotions and feelings. 3
11. Motivation and ethnology. 3
12. Aggressive motivation. 3