

**BACHELOR'S DEGREE PROGRAMME (BDP)  
(B.A. PSYCHOLOGY)**

**Term-End Examination**

**December, 2018**

**BPCE-015 : INDUSTRIAL AND  
ORGANIZATIONAL PSYCHOLOGY**

*Time : 2 hours*

*Maximum Marks : 50*

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*Note : All sections are compulsory.*

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**SECTION - A**

Answer any two of the following questions in  
about 450 words each : 2x10=20

1. Discuss the meaning, objectives and components of performance appraisal. 10
2. Describe the meaning and causes of stress. 2+8
3. Discuss the shift work and its effect on health. 5+5
4. Explain the various models of occupational stress. 10

## SECTION - B

Answer **any four** of the following questions in about 250 words each : 4x6=24

5. Discuss the four basic concepts of working with people as mentioned by Davis and Newstorm. 6
6. What are the major fields of I/O Psychology ? 6
7. Explain the concept of training and development. 3+3  
What are the factors that influence training and development in organisations ?
8. Discuss the organisational development interventions at individual level. 6
9. What are the impact of job satisfaction on work outcomes ? 6

## SECTION - C

Write short notes on **any two** of the following in about 100 words each : 3x2=6

10. Organisational citizenship behaviour. 3
  11. Identifying training needs. 3
  12. Classification of Psychological test. 3
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