MANAGEMENT PROGRAMME

Term-End Examination December, 2015

MS-43: MANAGEMENT CONTROL SYSTEMS

Time: 3 hours

Maximum Marks: 100

(Weightage: 70%)

Note:

- (i) Attempt any five questions.
- (ii) All questions carry equal marks.
- 1. Explain the concept of Strategy. How does the Boston Consulting Group model (BCG) help in formulating business unit strategies.
- Distinguish between the following :
 - (a) Strategic planning & control and Management control.
 - (b) Operational control and Management Control.
 - (c) Historical Cost and Replacement Cost.
 - (d) Cost Centre and Revenue Centre
- 3. What is a Profit Centre? What are the characteristics of an efficient Profit Centre? Discuss the various aspects and issues involved in performance appraisal of a profit centre.

- 4. Explain the meaning of Activity Based Costing (ABC) and the different stages involved in it. Discuss the purposes and benefits of activity based costing.
- 5. Explain the meaning and implications of Management Information System (MIS). Discuss the design considerations for designing MIS in an organisation.
- 6. What are Non Profit Organisations? Explain the special characteristics of Non Profit Organisations.
- 7. How does organization wide incentive plans differ from individual incentive plans? Discuss the different types of organisational incentive plans.
- 8. Explain the reasons for manipulation of transfer price by the MNCs and their effects. Discuss the methods used to determine the transfer price.

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