

BACHELOR'S DEGREE PROGRAMME (BDP)**(B.A. PSYCHOLOGY)****Term-End Examination****December, 2015****BPCE-013 : MOTIVATION AND EMOTION***Time : 2 hours**Maximum Marks : 50**Note : All sections are compulsory.***SECTION A***Answer any two of the following questions in about
500 words each :**2×10=20*

1. Define Emotions. Write in detail on the physiology of emotions. 3+7
2. Describe the characteristics of motivation. Discuss the factors of intrinsic motivation with examples. 3+7
3. Explain the basic tenets of McClelland's theory of needs. 10
4. (a) Differentiate between primary and secondary motivation. 5
(b) Explain Drive Reduction theory. 5

SECTION B

*Answer any **four** of the following questions in about 300 words each :*

4×6=24

5. Explain the relationship between curiosity and culture. 6
6. Briefly discuss the different alternative theories of arousal. 6
7. Explain the opponent process theory of emotions. 6
8. How are emotions and thoughts inter-related ? Explain. 6
9. Describe challenge, curiosity and control as different approaches to motivation. 6

SECTION C

Write short notes on any two of the following in about 100 words each :

2×3=6

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| 10. Herzberg's Motivator-Hygiene Theory | 3 |
| 11. Assessment of Needs : Thematic Apperception Test | 3 |
| 12. Lazarus's Cognitive Theory of Emotions | 3 |
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