

**M.Sc. FASHION MERCHANDISING AND  
RETAIL MANAGEMENT (MSCFMRM)**

**Term-End Examination**

**December, 2015**

**MFW-017 : RETAIL OPERATIONS**

*Time : 3 hours*

*Maximum Marks : 70*

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**Note :** Answer any **seven** questions. All questions carry equal marks.

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1. Discuss the role of operations management in a retail organisation. 10
2. What are the benefits of standard operating procedures (SOPs) for any retail firm ? 10
3. Analyse the roles and responsibilities of a store manager of a retail store, with suitable examples. 10
4. Discuss how retailers can reduce shrinkage for shop-lifting and theft. 10
5. Analyse how the range of changes in society have impacted on retail industry, with suitable examples. 10
6. Prepare a check-list for the daily operations of a retail store. 10

7. What do you understand by space management in a retail store ? Explain with suitable examples. 10
8. How do 'cause and effect' diagram help in problem identification in a store ? Explain with suitable examples. 10
9. How can the performance of a store manager and a warehouse manager be measured ? 10
10. Write short notes on any *two* of the following :  $2 \times 5 = 10$
- (a) Average Stock Price
  - (b) Job Description
  - (c) Conversion Rate
  - (d) Codification and Standardisation
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