

**B.Tech. - VIEP - COMPUTER SCIENCE AND  
ENGINEERING (BTCSVI)**

**Term-End Examination**

**December, 2015**

**BICSE-011 : E-BUSINESS**

*Time : 3 hours*

*Maximum Marks : 70*

**Note :** Answer any **seven** questions. All questions carry equal marks.

1. (a) What are the key differences between traditional commerce and e-commerce ? How does e-commerce lead to lower costs in an organization ? 5
- (b) Discuss the different types of e-business. 5
2. Discuss the different components of EDT along with its layered architecture. 10
3. (a) Explain infrastructure security in e-business. 5
- (b) How are EDT and B2B e-commerce related ? Explain. 5
4. (a) Explain e-business architecture. 5
- (b) Discuss the various e-business models. 5

5. (a) Discuss the different types of business plan. 5  
(b) Describe e-business procurement process. 5
6. (a) "E-commerce has given birth to interactive marketing." Explain the statement. 5  
(b) Describe e-cash as an electronic payment option. 5
7. (a) Discuss the various applications of e-business along with advantages and disadvantages. 5  
(b) Discuss IBM e-business suite. 5
8. Write short notes on any *two* of the following :  $2 \times 5 = 10$   
(a) CRM  
(b) SCM  
(c) BPR
9. (a) What are virtual communities ? What are the sociological and economical aspects of virtual communities ? 5  
(b) Explain how content management helps in e-business. 5
10. (a) Describe the basic marketing concepts for e-marketing. 5  
(b) What are the applications of EDI ? State the advantages and disadvantages of EDI. 5
-