

**B.Sc. IN LEATHER GOODS AND ACCESSORIES
DESIGN (BSCLGAD)****Term-End Examination****December, 2015****BFW-062 : MANAGEMENT - III***Time : 3 hours**Maximum Marks : 70***Note : Answer *all* the questions.**

1. Fill in the blanks from the given options : $5 \times 2 = 10$
- (a) _____ is advancement of an employee to a position having higher pay.
- (i) Transfer
- (ii) Promotion
- (iii) Demotion
- (b) The management of human resources is a/an _____ and _____ exercise.
- (i) one shot, single day
- (ii) specified, limited
- (iii) ongoing, never ending
- (c) _____ is run by the government for openings in government jobs.
- (i) Placement agency
- (ii) Employment exchange
- (iii) Management consultancy

- (d) Motivate the employees so that they give _____ output through their abilities.
- (i) minimum
 - (ii) maximum
 - (iii) marginal
- (e) Job specification serves as a guide in the _____ and _____ process.
- (i) awareness, loyalty
 - (ii) recruitment, selection
 - (iii) motivating, leading
- 2.** Explain any *three* of the following : 3×5=15
- (a) Motivation
 - (b) Change Management
 - (c) Chain of Communication
 - (d) Job Rotation
- 3.** Differentiate between any *three* of the following : 3×5=15
- (a) Job enrichment and Job enlargement
 - (b) Boredom and Monotony
 - (c) Transfer and Promotion
 - (d) Recruitment and Selection
- 4.** Describe different types of industrial disputes. 10
- 5.** Assuming that you are the owner of an export house, give a job description for the recruitment of a Manager (Sales) in your company. 10
- 6.** What do you understand by human resource management ? Discuss with suitable examples. 10