

**ADVANCED CERTIFICATE IN POWER  
DISTRIBUTION MANAGEMENT****Term-End Examination****December, 2015****BEE-003 : MANAGEMENT OF POWER DISTRIBUTION***Time : 3 hours**Maximum Marks : 100*

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**Note :** Section A is *compulsory*. Answer any *ten* questions each from section B and section C. All questions should be answered in *English*.

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**SECTION A**

1. Fill in the blanks by choosing the appropriate word/phrase from the choices given below :  $10 \times 1 = 10$

[IDC, BOQ, NIT, Spaghetti, Gantt, Control, Depreciation, Construction, Resistance, Conflict]

- (a) \_\_\_\_\_ appears in profit and loss account.
- (b) In horizontal organisations, \_\_\_\_\_ is less due to decentralisation.
- (c) \_\_\_\_\_ is the 2<sup>nd</sup> major component of cost for a project, after basic equipment cost.

- (d) \_\_\_\_\_ chart is a good tool for construction management.
- (e) AS-7 relates to \_\_\_\_\_ contracts.
- (f) \_\_\_\_\_ does not exist until it is recognised by the parties involved.
- (g) Boundaryless organisation is called \_\_\_\_\_ organisation.
- (h) \_\_\_\_\_ to change is a natural phenomenon.
- (i) For better response in procurement process, \_\_\_\_\_ needs to be published in leading newspapers.
- (j) Contracts are executed generally on the basis of well-defined \_\_\_\_\_ .

## SECTION B

*Answer any ten questions.*

*10×3=30*

2. Differentiate between motivation and incentive.
3. Define payback period.
4. What is profit and loss account ?
5. List at least three advantages of power factor improvement.
6. What are the tips of effective e-mail ?
7. What is Voltage Regulation ?
8. Why do organisations need to have a statement of vision and values ?
9. What do you mean by Book Value ?
10. What skills should a project manager possess ?
11. Explain in brief the Debt Service Coverage Ratio.
12. What problems are encountered in verbal communication ?
13. List the major cost components which should be incorporated in a DPR.

## SECTION C

*Answer any ten questions.*

*10×6=60*

14. What do you mean by 'TQM' ?
15. Explain the concept of Merger and Acquisition.
16. What strategies would you devise to manage the negative responses of employees to organisational change ?
17. What is meant by 'Operating Leverage' and 'Financial Leverage' ?
18. Explain in detail Supply Chain Management.
19. What is meant by Closing Stock ? Show its treatment in final accounts.
20. Discuss the ways in which you can involve the consumers in your area to contain revenue losses.
21. Explain various conflict management styles.
22. Distinguish between capital expenditure and revenue expenditure.
23. Why should accounting practices be standardised ? Explain.
24. What is corporate governance ? How does it enable organisations to adhere to business ethics ?