

**MASTER OF BUSINESS ADMINISTRATION
(MBACT)**

Term-End Examination

December, 2015

**MCT-011 : THE MANAGEMENT PRINCIPLES
AND APPLICATION**

Time : 3 hours

Maximum Marks : 100

Note : Answer any five questions. All questions carry equal marks i.e. 20.

1. Define 'management'. Discuss the importance and various levels of management.
2. Differentiate between formal and informal organizing. Explain the process and limitations of organizing.
3. Distinguish between pooled, sequential and reciprocal independence. Explain the characteristics of good controlling system citing examples.
4. Discuss the salient features of Maslow's and Mc Gregor's theories of motivation citing their implications in organizations.
5. Explain different approaches to leadership citing suitable examples.

6. What is meant by staffing ? Explain the objectives and benefits of staffing.
 7. What do you mean by coordination ? Discuss the process and principles of coordination.
 8. Define the term 'decision making'. What are the different steps in decision making process ?
-