CERTIFICATE IN NGO MANAGEMENT

| ? Term-End Examination | | | | |
|---|--|---|-----------------|--|
| 45 | December, 2014 | | | |
| BMS-002: MANAGEMENT FUNCTIONS | | | | |
| Time: 2 hours Maximum | | | rks : 50 | |
| Not | | ttempt any fiv e questions. All questions carry e parks. | quai | |
| 1. | (a) | Briefly explain the importance of a cash budget. | 5 | |
| | (b) | What is a trust deed ? | 5 | |
| 2. | | What are special features of Social Marketing? 10 Explain. | | |
| 3. | Explain the areas of NGO activities where modern information and communication technologies can be used. | | | |
| 4. | (a) | Describe the importance of Team Building for project success. | 5 | |
| | (b) | How would you reinforce Commitment and Excitement among NGO staff workers? | 5 | |
| 5. | | How are financial resources generated within the organisation? List some methods. | | |
| 6. | mon | Optimum utilisation of men, materials and money is necessary for the success of a project. Explain. | | |

- 7. 'Budgeting' is an important monitoring tool. 10 Explain with illustration.
- 8. How does one arrive at total cost of a project? 10 List various accounting classification in case of NGO projects.