

**EXECUTIVE MBA IN INTERNATIONAL  
HOSPITALITY MANAGEMENT (EMBA IHM)**

**Term-End Examination**

00211

**December, 2014**

**MHY-024 : BUSINESS STATISTICS AND  
ECONOMICS**

*Time : 3 hours*

*Maximum Marks : 100*

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**Note :** Answer any **five** questions. All questions carry equal marks.

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1. (a) Define business statistics. What is its significance in the hotel industry? 10
- (b) Describe the techniques of data collection and presentation. 10
  
2. Distinguish between any **two** of the following : 10+10
  - (a) Explicit cost and Implicit cost
  - (b) Historical cost and Replacement cost
  - (c) Long run cost and Short run cost

3. Answer the following questions : 10+10
- (a) What is the importance of collecting primary and secondary data for statistical purposes ?
  - (b) Explain the various methods of collecting primary data.
4. Describe the concept of Demand and Supply. What are the demand determinants for hotels ? 20
5. Describe the various techniques (minimum 4) of pricing a menu card in a good restaurant of a hotel. 20
6. Prepare a feasibility report for setting a 5-star resort in a tourist destination (Assume necessary data wherever required). 20
7. Explain the concept of feasibility report with its importance. 20
8. What is the difference between Balance of Trade and Balance of Payment ? Explain with examples in relation to the hotel industry. 20
9. How is market classification done ? Explain in detail the various market firms. 20
10. What is marketing ? Explain Perfect and Imperfect markets with examples. 20
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