

**MASTER OF BUSINESS ADMINISTRATION  
(MBAEV)**

**00555** Term-End Examination  
December, 2014

**MCNE-054: TRAINING AND DEVELOPMENT**

*Time : 3 hours*

*Maximum Marks : 100*

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**Note :** Attempt any **five** questions. All questions carry equal marks.

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1. "Training and Development helps in increasing the job knowledge and skills of employees at each level." Explain and elucidate with the help of a suitable example. 20
  
2. Explain the following terms : 4×5=20
  - (a) Quality
  - (b) Image
  - (c) Morale
  - (d) Being Digital
  
3. (a) How is HR notoriously behind other areas of business in making budget decisions ? 10  
(b) How is Instructional Design helpful in doing something interesting ? 10

4. Discover the 90/10 Principle. Explain how it will change one's life (at least the way you react to situations). What is this principle? 20
5. (a) Why are Leaders and Leadership development becoming more critical? 10
- (b) How can we calculate the return on investment of a leadership development program? 10
6. Distinguish between the following : 10+10=20
- (a) Workplace and Workforce
- (b) Writing and Learning
7. Briefly comment on the following : 10+10=20
- (a) Training and Development demonstrate a commitment to keeping employees on the cutting edge of knowledge
- (b) Learning and Development is an increasingly important term in business today
8. Write short notes on any **two** of the following : 10+10=20
- (a) Productivity
- (b) Organizational Climate
- (c) Learning System
- (d) Blended Learning
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