

**MASTER OF BUSINESS ADMINISTRATION  
(MBACT)**

**Term-End Examination**

**00555**

**December, 2014**

**MCT-014 : LEADERSHIP IN ORGANISATION**

*Time : 3 hours*

*Maximum Marks : 100*

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**Note :** Answer any *five* questions. All questions carry equal marks.

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1. Discuss the managerial structure of an organization. Explain the three managerial skill sets given by Robert Katz as they apply to the managerial structure. 20
2. Discuss the concept, components and significance of OB. 20
3. What is the difference between classical conditioning and operant conditioning ? Explain the Antecedents-Behaviour-Consequence (ABC) model of OB. 20

4. 'Self-actualization' is the ultimate goal of which motivational theory ? What are its other phases ? 20
5. How do cognitive abilities affect perception ? What are perceptual errors ? 20
6. Define Leadership and discuss its various theories. 20
7. Write short notes on any **two** of the following :  $2 \times 10 = 20$
- (a) Managerial Network
  - (b) Scientific Management
  - (c) Reinforcement theory of Motivation
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