

**M.A. IN APPAREL PRODUCTION MANAGEMENT  
(MAAPM)**

**Term-End Examination**

**December, 2012**

**MFM-020 : ORGANIZATIONAL BEHAVIOUR  
AND HRM**

*Time : 3 hours*

*Maximum Marks : 100*

- Note :*
- (i) There are two sections A and B.*
  - (ii) Attempt **any three** questions from section A and **any two** questions from section B.*
  - (iii) All questions carry **equal** marks.*

**SECTION - A**

Do **any three** questions :

1. Define Human Resources Management and discuss the difference between Personnel Management and HRM. 20
2. What is Recruitment ? Explain the difference between recruitment and selection. 20
3. What do you understand by Performance Appraisal Management System ? Elaborate any three methods of Performance Appraisal. 20
4. Briefly describe principles of learning. What are the steps in learning ? 20
5. Write short notes on : 4x5=20
  - (a) Job description
  - (b) Job specification
  - (c) Line Vs staff functions
  - (d) Promotion

## SECTION - B

Do *any two* questions :

6. Define Organizational Behaviour. State its importance and scope. 20
  7. What is power ? Describe different types of power in work organization. 20
  8. What are the sources of conflict ? Do the differences in cultural factors cause conflict ? 20
  9. Write short notes on : 4x5=20
    - (a) Maslow's theory of need Hierarchy
    - (b) Stress as a motivator
    - (c) Leadership styles
    - (d) Decentralization
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