

**MASTER OF BUSINESS ADMINISTRATION  
MBACT**

**Term-End Examination**

**December, 2012**

**MCT-015 : ENTREPRENEURSHIP**

*Time : 3 hours*

*Maximum Marks : 100*

*Note : Answer any five questions. All questions carry equal marks.*

1. Explain the functions of entrepreneurs. How do they differ from non-entrepreneurs ? 20
2. Discuss the salient features of entrepreneurial management and its significance in a new venture. 20
3. Critically examine and evaluate the key motivating factors contributing for the growth of entrepreneurs. 20
4. (a) Discuss the purpose and outcome of the conferences on women entrepreneurs. 10  
(b) How to create entrepreneurial awareness ? 10
5. (a) What are the experiences that would guide entrepreneurs from EDP ? 10  
(b) Why trainers should be trained ? 10

6. (a) Examine the sociological factors affecting/ facilitating the entrepreneurial growth. 10
- (b) Who is an individual entrepreneur ? How is he different from institutionalized entrepreneur ? 10
7. (a) "Entrepreneurs could be trained". How ? or How not ? 10
- (b) What are the motivating forces for the growth of women entrepreneurs ? 10
8. (a) Explain the qualities of a good entrepreneurs. 10
- (b) Assess the development of entrepreneurship in any two specific sectors. 10
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