

00643

**EXECUTIVE MASTER OF BUSINESS  
ADMINISTRATION (EXMBA)**

**Term-End Examination  
December, 2012**

**MCTE-094 : MERGERS AND ACQUISITION**

*Time : 3 hours*

*Maximum Marks : 100*

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*Note : Attempt any five questions. All questions carry equal marks.*

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1. What are Leveraged Buy outs ? Explain the rational of LBO. 20
2. Explain the different bases for arriving at the share swap ratio in a merger. 20
3. Write notes on the following : 20
  - (a) Substantial Take over of shares
  - (b) Role of PE in Mergers and Acquisition
4. Explain the need for Corporate restructuring in the present day scenario. 20

5. What is the difference between horizontal and vertical mergers ? Explain with examples. 20
  6. Explain the objectives of merger for a company. 20
  7. What are Conglomerate mergers ? Explain with examples. 20
  8. Discuss strategies for avoiding hostile take overs. 20
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