# BACHELOR OF BUSINESS ADMINISTRATION (RETAIL SERVICES) (BBARS) <br> Term-End Examination 

December, 2012

## BRS-016 : FINANCIAL MANAGEMENT

Time : 3 hours
Maximum Marks : 100
Note: 1. Answer any five questions.
2. Figures to the right indicate marks.
3. Kindly show working notes wherever possible. They shall be treated as part of the answer.

1. Bhairavi Associates is engaged in the 20 manufactures of pistons for two-wheeler and supplies them to leading two-wheeler manufacturers. The following details were extracted from the records of the company. You are required to ascertain the working capital requirements of the company for the month of April 30, 2012.

| Particulars | Amount in Rs. |
| :--- | ---: |
| Materials | 300 |
| Wages | 200 |
| Overheads | 100 |
| Total Cost | 600 |
| Profit | 90 |
| Selling Price per unit | $\mathbf{6 9 0}$ |

P.T.O.

## Additional Information :

(a) The company produced $4,80,000$ units in the previous financial year. It is expected to increase the output by $20 \%$ per annum in the financial year 2012-13. The cost components would increase as follows : Materials-8\%, Labour 6\% and Overheads by $4 \%$ per unit. Profits would bear the same relation to cost as in the previous year.
(b) Raw Material shall remain in stock for 2 months.
(c) The material shall remain in the production process for 1 month.
(d) Finished Goods remain in stock for 3 months.
(e) Debtors enjoy a credit of 3 months.
(f) Creditors extend a credit of 2 months.
(g) $40 \%$ of sales and $20 \%$ of purchases are for cash.
(h) Cash and bank balance is expected to be Rs. $1,20,000$ on an average.
2. The following Income and Expenditure details have been extracted from the records of Swaranjali Traders. Using the information prepare a Cash Budget for the quarter commencing April 01, 2012, when the Bank balance was Rs. 23,700.

| Month | Sales | Purchase | Wages | Factory <br> Exp. | Office <br> Exp. | Rent |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| January | $6,50,000$ | $1,80,000$ | 90,000 | $1,66,000$ | 48,000 | 48,000 |
| February | $7,50,000$ | $2,00,000$ | 90,000 | $1,66,000$ | 52,000 | 48,000 |
| March | $9,00,000$ | $2,20,000$ | $1,10,000$ | $1,66,000$ | 52,000 | 48,000 |
| April | $11,20,000$ | $2,40,000$ | $1,10,000$ | $1,75,000$ | 64,000 | 48,000 |
| May | $12,50,000$ | $2,40,000$ | $1,10,000$ | $1,75,000$ | 64,000 | 48,000 |
| June | $16,50,000$ | $2,40,000$ | $1,10,000$ | $1,75,000$ | 64,000 | 48,000 |

## Other information :

(a) $40 \%$ of the purchases are for cash and balance are on a credit of 2 months.
(b) 20\% of the sales are for cash and the balance are on 3 months of credit.
(c) Delay in payment of wages and factory expenses is 1 month and that in the payment of Office and Rent is $1 / 2$ a month.
(d) Selling expenses are paid 1 month in advance.
3. Alaap Limited is considering replacing its existing machine. The Project Manager has identified two machines having the same cash outflow. Using the information provided advise which machine the company should purchase based on NPV Method.
(Amount in crores)

|  | Machine <br> Alpha | Machine <br> Beta | Machine Gamma |
| :--- | ---: | ---: | ---: |
| Outflows | $(2500)$ | $(2500)$ | $(2500)$ |
| Inflows |  |  |  |
| Year 1 | 340 | 560 | 740 |
| Year 2 | 680 | 580 | 640 |
| Year 3 | 820 | 760 | 980 |
| Year 4 | 960 | 920 | 450 |
| Year 5 | 850 | 830 | 840 |

The company anticipates its cost of capital of $10 \%$. Using PV tables calculate which machine should be selected by the Project Manager on the basis of NPV. Why do the machines show a different NPV inspite of the cash inflows and outflows being the same for all the three machines?
4. (a) What do you mean by Trading on Equity ?
(b) Explain the factors affecting trading on equity.
(c) What is IRR ? Explain with the help of an example.
5. (a) Explain the concept of under capitalization. Enumerate its causes.
(b) What remedies would you recommend to 7 overcome over-capitalization?
(c) What is capital gearing? What factors affect capital gearing ?
6. The Balance Sheet of Aaroh Constructions is given
below. Convert the following information into vertical format as per Schedule VI of Companies Act and calculate the following ratios and comment on the same :
(a) Current Ratio
(b) Acid Test Ratio
(c) Capital Gearing Ratio
(d) Proprietary Ratio
(e) EPS

| Assets | $\mathbf{2 0 0 9 - 1 0}$ | $\mathbf{2 0 1 0 - 1 1}$ |
| :--- | ---: | ---: |
| Land | $15,00,000$ | $15,00,000$ |
| Machinery | $9,00,000$ | $8,40,000$ |
| Furniture | $4,50,000$ | $4,05,000$ |
| Buildings | $7,30,000$ | $8,27,000$ |
| Sundry Debtors | $6,50,000$ | $8,22,000$ |
| Bills Receivable | $1,30,000$ | $1,42,000$ |
| Stock | $1,80,000$ | $2,10,000$ |
| Income Due | 52,000 | 64,000 |
| G-Sec | $1,50,000$ | $3,50,000$ |
| Cash | $\mathbf{4 7 , 5 4 , 0 0 0}$ | $\mathbf{5 1 , 7 8 , 0 0 0}$ |
| Total | $\mathbf{2 0 0 5 - 0 6}$ | $\mathbf{2 0 0 6 - 0 7}$ |
|  | Liabilities | $20,00,000$ |
| $21,00,000$ |  |  |
| Share Capital | $7,12,000$ | $6,50,000$ |
| Reserves and Surplus | $5,84,000$ | $7,52,000$ |
| Loan from Bank | $5,00,000$ | $6,50,000$ |
| $8 \%$ Debentures | $5,23,000$ | $5,00,000$ |
| Sundry Creditors | $1,55,000$ | $2,19,000$ |
| Bills Payable | 55,000 | 56,000 |
| Outstanding Expenses | $2,25,000$ | $2,51,000$ |
| Bank Overdraft | $\mathbf{4 7 , 5 4 , 0 0 0}$ | $\mathbf{5 1 , 7 8 , 0 0 0}$ |
| Total |  |  |

The profit during the year was Rs. $12,50,000$. Tax rate applicable is $30 \%$.
7. The following income statement has been extracted from the books of Sarod Artisans for the year ended March 31, 2011. Present the same in an appropriate form, prepare a comparative statement and comment on the performance of the company.

| Particulars | $\mathbf{2 0 1 0 - 1 1}$ | $\mathbf{2 0 1 1 - 1 2}$ |
| :--- | ---: | ---: |
| Sales | $\mathbf{1 , 7 5 , 0 0 , 0 0 0}$ | $\mathbf{1 , 9 8 , 0 0 , 0 0 0}$ |
| Less : Cost of Goods Sold |  |  |
| Opening Stock | $1,28,000$ | $1,42,000$ |
| Purchases | $68,00,000$ | $72,50,000$ |
| Carriage | 78,000 | 88,000 |
| Wages | $(1,42,000$ | $39,60,000$ |
| Closing Stock | $71,67,500)$ |  |
| Gross Profit | $73,56,000$ | $\mathbf{8 5 , 2 7 , 5 0 0}$ |
| Less : Operating Expenses |  |  |
| Administrative Expenses | $21,20,000$ | $24,75,000$ |
| Selling Expenses | $18,50,000$ | $22,50,000$ |
| Finance Expenses | $3,28,000$ | $2,84,000$ |
| Depreciation on Factory Assets | $4,80,000$ | $5,12,000$ |
| Profit Before Tax | $\mathbf{2 5 , 7 8 , 0 0 0}$ | $\mathbf{3 0 , 0 6 , 5 0 0}$ |
| Less : Tax | $7,73,400$ | $9,01,950$ |
| Profit After Tax | $\mathbf{1 8 , 0 4 , 6 0 0}$ | $\mathbf{2 1 , 0 4 , 5 5 0}$ |

8. The following Balance Sheets are extracted from the records of Basuri Builders for the year ended March 31, 2012 :

| Particulars | 2009-10 | 2010-11 | Particulars | 2009-10 | 2010-11 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Share Capital | 7,50,000 | 9,00,000 | Buildings | 3,50,000 | 4,25,000 |
| Reserves and Surplus | 90,000 | 1,32,000 | Plant and Machinery | 4,80,000 | 5,60,000 |
| $10 \%$ <br> Debentures | 2,50,000 | 2,00,000 | Furniture | 1,05,000 | 1,20,000 |
| 12\% Loan | 2,00,000 | 3,00,000 | Motor Car | 1,20,000 | 1,78,000 |
| S. Creditors | 64,000 | 72,000 | S. Debtors | 3,20,000 | 2,80,000 |
| Bills Payable | 34,000 | 48,000 | Prepaid Expenses | 39,500 | 32,000 |
| Bank <br> Overdraft | 34,000 | 50,000 | Bank | 21,000 | 72,000 |
| Provision for Taxation | 44,000 | 38,000 | Cash | 12,000 | 38,000 |
| Proposed Dividend | 37,500 | 45,000 | Closing Stock | 56,000 | 80,000 |
| TOTAL | 15,03,500 | 17,85,000 | TOTAL | 15,03,500 | 17,85,000 |

## Additional Information :

The company earned a PAT of Rs. 1,21,000 during the year. All fixed assets are to be depreciated by $5 \%$. Furniture worth Rs. 21,000 , having book value of Rs. 30,000 was sold for Rs. 22,000. Provision for Tax is to be made at Rs. 54,000 . The company declared a dividend of $20 \%$ on the opening capital balance during the year.

