

M.A. IN PSYCHOLOGY (MAPC)

Term-End Examination

December, 2013

MPCE-031 : ORGANISATIONAL BEHAVIOUR

Time : 2 hours

Maximum Marks : 50

Note : Attempt any five questions. Each question is to be answered in about 500 words. All questions carry equal marks.

1. Discuss the nature and goals of organizational behaviour. 10
2. Discuss critically the impact of nature of people on the organizational behaviour. 10
3. Define Job Satisfaction. What are the factors that contribute to job satisfaction. 3+7=10
4. Write short notes on the following :
 - (a) Difference between primary and secondary motives. 5+5=10
 - (b) Significance of motivation in organizations.
5. Discuss acceptance of goal as a major component in employee motivation. What are the managerial implications of goal setting theory ? 2+8=10

6. Discuss the application of Reinforcement theory in an organization. 10
7. What are the basic principles that a manager should keep in mind while planning for a change? How can these principles be applied in order to bring about a change in organization? 4+6=10
8. Describe the different techniques of training of a team in an organisation. 10
9. Elucidate the different principles of conflict resolution and explain the different methods of conflict resolution. 2+8=10
10. Write short notes on **any two** of the following : 5+5=10
- (a) Psychological contract
 - (b) Principles of learning
 - (c) McGregor's theory X and theory Y
-