

BACHELOR OF ARTS (PSYCHOLOGY)

Term-End Examination

December, 2013

BPCE-013 : MOTIVATION AND EMOTION

Time : 2 hours

Maximum Marks : 50

Note : Attempt any five questions. All questions carry equal marks. Answer your questions in not more than 500 words.

1. Define Need, Drives and Motives. Discuss their importance in Motivating Behaviour. **6+4**
2. Discuss and differentiate instinct theory and arousal theory of motivation. **10**
3. How are emotions expressed ? Is there any variation in emotional expressions across cultures ? Discuss with reference to research findings about culture and emotions. **6+4**
4. Define primary and secondary drives. Explain the behavioral approach to understand the concept of drive. **5+5**
5. (a) Differentiate between emotions and feelings. **5+5**
(b) Explain the relation between culture and curiosity.

6. Give an account of psychological and physiological responses to stress. What methods would you suggest to reduce stress ? 7+3
 7. Explain : 5+5
 - (a) Yerkes Dodson Law.
 - (b) Inverted U theory.
 8. Discuss the social theories of emotions. 10
 9. Write an essay on the management of emotions. 10
 10. Discuss in detail the Autonomic Nervous system and Role of hypothalamus in emotions. 10
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