

**M.Sc. FASHION MERCHANDIZING AND
RETAIL MANAGEMENT (MSCFMRM)**

**Term-End Examination
December, 2013**

MFW-017 : RETAIL OPERATION

Time : 3 hours

Maximum Marks : 70

Note : Answer any seven questions. All questions carry equal marks.

1. How does operations help in running retail organization effectively ? Explain. 10
2. Describe the Input process and Output process for the following entity : 10
 - (a) Army
 - (b) Hospital
 - (c) Airline
3. What is the purpose of writing the S.O.Ps in any retail firm ? 10
4. Describe the S.O.Ps for the following : 10
 - (a) Daily store activities.
 - (b) Back up store guidelines.

5. What are the major responsibilities of a store manager ? Explain. 1
6. List any three sales parameters (with formulas) which help in store performance analysis. 1
7. What do you understand by space management in a retail store ? Explain with example. 1
8. How can cause and effect diagram help in problem identification in a store ? Explain with example. 1
9. How can performance be measured of a store manager and ware house manager ? Explain. 1
