

**B.Sc. FOOTWEAR TECHNOLOGY (BSCFWT)**

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**Term-End Examination**

**December, 2012**

**BFWE-013 : MANAGERIAL DEVELOPMENT**

*Time : 3 hours*

*Maximum Marks : 70*

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*Note : Answer all questions.*

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1. What are the roles and responsibilities of a manager in an organization ? 15
2. What management skills can you develop as a leader to create a quality effective team in your work place ? 15
3. What is management plan ? Why does your organisation need a management plan ? 15
4. Define motivation. Explain the steps to motivate the employees in any organization. 15
5. Explain the process of Decision-making at the managerial level with the help of suitable example. 10